

Lori DiBattista
Vice President, Sales & Client Management
Chesapeake Insurance Advisors, Inc.

Ms. DiBattista oversees CIA's Sales and Client Management team. With over 25 years of experience in the employee benefit industry, she has experience with many health insurance carriers and benefit brokerage/consulting firms.

Recently, prior to joining Chesapeake Insurance Advisors, Ms. DiBattista held two key positions at Highmark Blue Cross Blue Shield Delaware. One of the positions included a prestigious senior client manager position where she was responsible for 10 key accounts.

From 2003 to 2011, she was a trusted benefits advisor to over 100 clients with one of the largest privately owned broker/consulting agencies in Delaware. She has worked with clients ranging in size and sector from New York to Florida. Ms. DiBattista spent the first 5 years of her career with HIP Health Plans of New Jersey / Pennsylvania where she held various positions in the Physician Recruitment and Provider Relations arena.

Ms. DiBattista currently is licensed in Delaware, Pennsylvania, Maryland and Florida.

Lori resides in North Wilmington with her son, Dan Feeney, who is currently pursuing his master's degree at University of Delaware in Biomechanics. He is also a professional triathlete and she serves as his manager and accompanies him around the world, as often as possible, in his pursuit of the 2016 Olympics.



Chesapeake Insurance Advisors
Innovators in Employee Benefits